

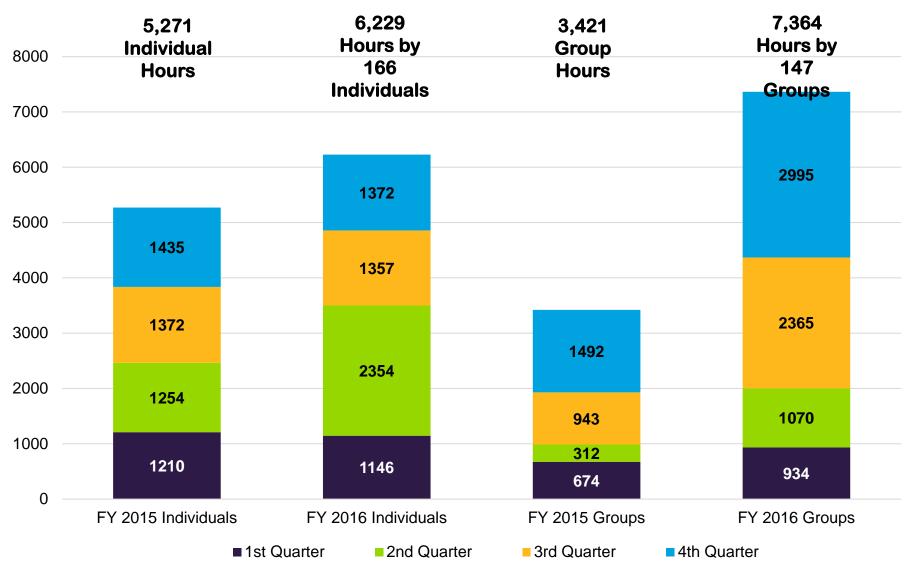
Performance and Quality Improvement

Development Department

4th Quarter, FY 2016



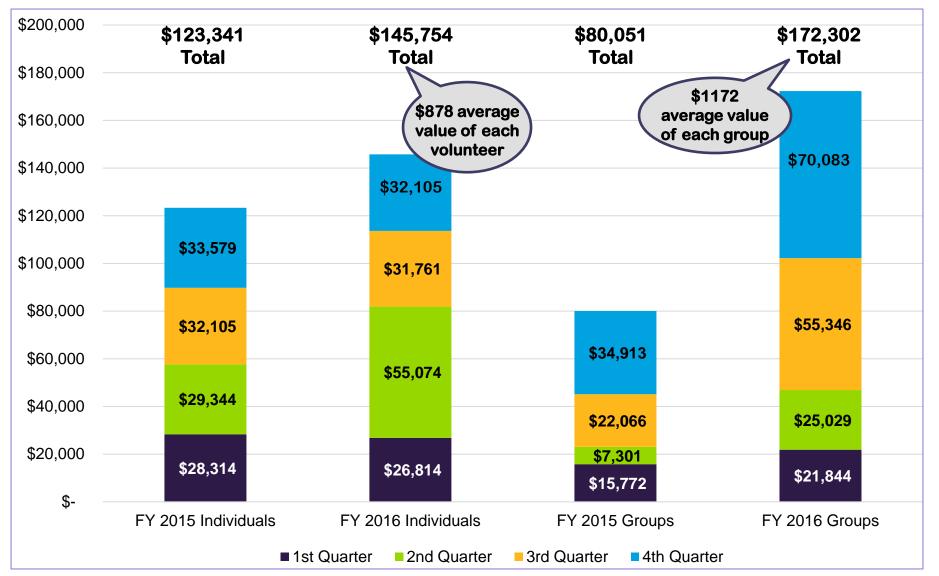
Volunteer Hours





Value of Volunteers

Fiscal Year 2016





Thrift Boutique Revenue

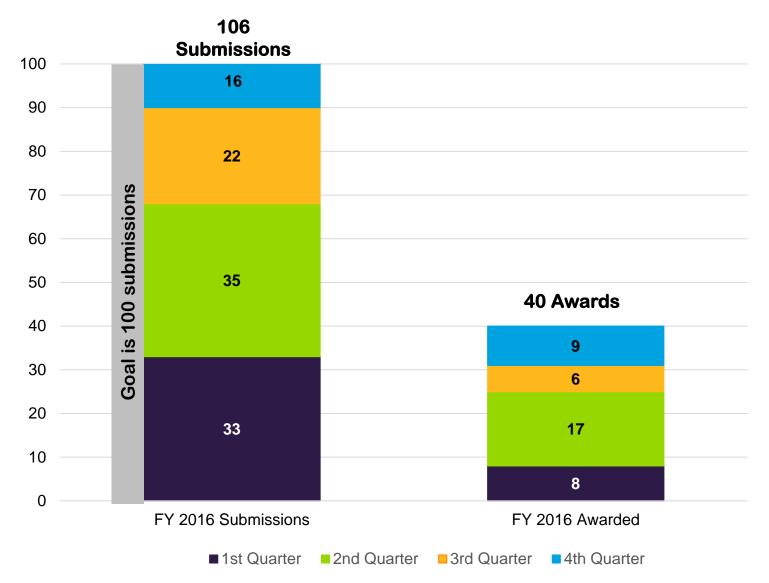
Fiscal Year 2016

| \$450,000 | Prior FY \$320,685 | FY Goal \$376,639 | YTD \$392,265 |
|-----------|-------------------------------|--|------------------|
| \$400,000 | | | |
| \$350,000 | | \$94,160 | \$103,046 |
| \$300,000 | \$84,679 | | |
| \$250,000 | \$0 4 ,07 <i>3</i> | \$94,159 | \$96,955 |
| \$200,000 | \$80,572 | | |
| \$150,000 | A77.400 | \$94,164 | \$90,124 |
| \$100,000 | \$77,168 | | |
| \$50,000 | \$78,266 | \$94,156 | \$102,140 |
| \$- | FY 15 | FY 16 Goal | FY 16 Actual |
| | 1st Qua | arter 🗧 2nd Quarter 🧧 3rd Quarter 🗧 4th Qu | uarter |



Grant Proposal Submissions

Fiscal Year 2016





Grant Revenue

| \$2,000,000 | \$849,543 Total | \$675,616 Total | | \$1,894,825 Total | |
|-------------|-----------------------------------|-------------------------|-------------|----------------------|--|
| \$1,800,000 | Iotai | | | | |
| \$1,600,000 | | | | \$361,650 | |
| \$1,400,000 | | | | \$297,275 | |
| \$1,200,000 | | | | \$164,661 | |
| \$1,000,000 | | | | | |
| \$800,000 | | | | | |
| \$600,000 | \$477,722 | \$168,904 | | \$1,071,239 | |
| \$400,000 | | \$168,904 | | | |
| \$200,000 | \$142,567 | \$168,904 | | | |
| ψ200,000 | \$156,304 | \$168,904 | | | |
| \$- | \$72,950 FY 2015 Actual | FY 2016 Goal | | FY 2016 Actual | |
| | ■1st Quarter | 2nd Quarter 3rd Quarter | 4th Quarter | | |



Special Events Revenue





Third Party Event Overview

